



### What is errors and omissions insurance?

Errors and omissions insurance, often abbreviated as E&O insurance, is a type of professional liability insurance that provides protection for individuals and businesses against financial losses resulting from **extreme** mistakes, negligence, or failure to perform professional services as promised.

### Are advisors covered by Fora's E&O insurance?

Yes, all Fora Advisors are covered by Fora's error and omissions insurance, **provided that the claim is brought against Fora in the United States**. This policy has a deductible of \$10,000 and an overall limit of \$3 million. This is not designed for routine mistakes, but significant errors or liability exposure. Fora's policy is underwritten by Berkshire Hathaway.

*Please note: in order to be eligible for Fora's E&O insurance, **you must maintain clear affiliation with Fora in your marketing and client-facing communications**. This can be done by either using your fora.travel email address, or clearly showing in your email signature your Fora affiliation if you operate under a separate brand (assuming you do not operate an LLC, see more below).*

*For advisors building a distinct and standalone brand (affiliation with Fora is not clearly advertised) or operating LLCs marketed as affiliates of Fora, your errors will not be covered by Fora's policy. It may still be possible for you to be covered if you operate using an LLC in the following limited circumstances: (1) You do not use your LLC for any marketing/separate branding purposes and maintain a close affiliation with Fora; and (2) your client sues Fora. This is a fact-specific analysis that will be determined by Fora's insurer and cannot be guaranteed.*

FORA

E&O Insurance  
FAQ



### Should I have my own separate E&O insurance?

You should obtain your own E&O policy if you operate your business through an LLC or under a separate brand (i.e., you do not maintain a close affiliation with Fora) because you are at risk of not being covered by our policy.

If you are booking more than \$500,000 in revenue per year, you **must** secure a personal E&O policy. It is also **strongly recommended** to secure a personal E&O policy if you have significant annual bookings or book lots of non-refundable travel products such as air or high-value tours. The deductible for an individual agent is much lower than Fora's policy.

In the U.S., E&O insurance is easily and broadly available online and through traditional insurance brokers. For example, Berkshire Hathaway offers E&O policies in all U.S. states at an annual cost of approximately \$650-\$850 for traditional agent activities (hotels, cruises, ready-made tour packages, etc.) or starting at approximately \$1200 if more than 50% of your gross sales are custom itineraries and tours (DMCs, safaris, etc.) for \$1m in coverage with a deductible as low as \$500. **This example is for illustrative purposes only and is not a quote. Your policy details, including cost, will be tailored to your individual needs and should be discussed directly with your insurer.**

### Will I be covered as a non-US resident?

Fora Advisors residing outside of the U.S. are covered so long as the claims are brought against Fora in the United States. Subject to local laws and particular circumstances, a claim brought outside the United States may be transferable to a U.S. court.

Non-U.S. citizens living abroad are permitted to establish LLCs in the U.S. An E&O policy can be purchased for this U.S. entity if you wish to operate your business through an LLC.

Please note: In most of the world, tort liability does not exist to the same extent as the United States. We strongly recommend performing your own research and talking to a local expert about the coverage available to you and, if applicable, the tax consequences of establishing an LLC.

### What types of incidents does Fora's E&O cover?

Generally, E&O covers catastrophic incidents during your clients' travel or non-refundable errors made during the booking process.